# ARKAN BUILDING MATERIALS COMPANY (ARKAN) PJSC

Reports and condensed consolidated interim financial statements for the nine-month period ended 30 September 2019

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# Reports and condensed consolidated financial statements for the nine-month period ended 30 September 2019

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# **Board of Directors' report to the shareholders** for the nine-month period ended 30 September 2019

### Board of Directors' Report to Shareholders

On behalf of Arkan Building Materials Company's (Arkan) PJSC Board of Directors ("Arkan or the "Company"), I am pleased to present the Board of Directors' report for the nine months ending 30 September 2019, together with the reviewed condensed consolidated financial statements for the same period of 2019.

Arkan's revenue in the first nine months of 2019 was AED 675.50 million, compared to AED 719.72 million for the same period of 2018 as a result of intense competition leading to downward pressure on selling prices. The Company's profit for the first nine months of 2019 reached AED 36.13 million compared to AED 10.21 million for the same period of 2018. The adverse impact on revenue was compensated by cost saving initiatives, an income recognized from the sale of scrap assets of the old cement factory and the proceeds from an insurance claim in the Cement Division. Further, Al Ain Cement Factory scored category A rating under Electricity Tariff incentive program announced by Abu Dhabi Government thereby qualifying for a preferred energy tariff provided only to entities that enhance the economic impact of the industrial sector in the Emirate of Abu Dhabi.

# **Review of Operations**

### Cement Operations:

Revenue from Arkan's Cement segment was AED 416.12 million in first nine months of 2019, compared to AED 443.83 million for the same period of 2018. Profit from this segment in first nine months of 2019 increased to AED 60.74 million as compared to AED 20.72 million for the same period of 2018. The improved profitability is due to substituting a raw material with another of a lower cost, reduced electricity prices and optimum utilization of the factory.

### Concrete Blocks and Dry Mortar:

Revenue from Arkan's Blocks segment reached to AED 165.74 million in first nine months of 2019, compared to AED 148.58 million for the same period of 2018. The segment increased its sales volume by extending its product range. Profit from this segment in first nine months of 2019 was AED 4.62 million as compared to a profit of AED 9.17 million in first nine months of 2018. The decline in profit is mainly due to increase in the land lease tariff and increase in provision for accounts receivables as per IFRS 9.

### GRP Pipes:

Revenue from Arkan's GRP Pipes segment reached AED 29.16 million in first nine months of 2019, compared to AED 48.67 million for the same period of 2018. Loss from this segment amounted to AED 1.29 million in first nine months of 2019 compared to profit of AED 7.95 million for the same period of 2018. Net loss resulted from significant delays incurred in export sales coupled with seasonal fluctuation of market demand.

### PVC Pipes:

Arkan's PVC Pipes segment sales revenue was AED 53.24 million in first nine months of 2019, compared to AED 56.56 million for the same period of 2018. Profit from this segment amounted to AED 2.31 million for first nine months of 2019 compared to AED 2.81 million for the same period of 2018 due to lower selling prices.

### Bags:

Arkan's Bags segment sales revenue was AED 11.25 million in first nine months of 2019, compared to AED 22.09 million for the same period of 2018. Loss from this segment amounted to AED 1.55 million in first nine months of 2019, compared to a profit of AED 1.94 million for the same period of 2018 as a result of a significant drop in export sales volumes particularly to markets affected by instability.

Board of Directors' report to the shareholders for the nine-month period ended 30 September 2019 (continued)

# **Liquidity**

The Company's cash and cash equivalents were AED 31.21 million as of 30 September 2019 (31 December 2018: AED 53.65 million).

### Total Assets & Shareholders' Equity

The total assets of the Company equaled AED 3.441 billion at the end of September 2019 (31 December 2018: AED 3,333 billion). The value of shareholders' equity decreased to AED 1.786 billion as of 30 September 2019 compared to AED 1.793 billion as of 31 December 2018. The company paid dividend of AED 43.75 million representing 2.5% of the issued share capital to the existing shareholder as at 18<sup>th</sup> April 2019.

### **Investments**

The share of profit from associates for first nine months of 2019 was AED 0.85 million compared to loss of AED 0.93 million in the same period of 2018. The Company received a cash dividend of AED 7.20 million from this investment during the period.

### On behalf of the Board of Directors:

Jamal Salem Al Dhaheri

Chairman

3 November 2019



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### REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To the Board of Directors of Arkan Building Materials Company (ARKAN) PJSC Abu Dhabi United Arab Emirates

### Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of Arkan Building Materials Company (ARKAN) PJSC (the "Company") and its subsidiaries (together with the Company, the "Group") as of 30 September 2019 and the related condensed consolidated statements of profit or loss, profit or loss and other comprehensive income, changes in equity and cash flows for the nine-month period then ended. Management of the Group is responsible for the preparation and presentation of this condensed consolidated financial information in accordance with International Accounting Standard IAS 34, "Interim Financial Reporting (IAS 34)". Our responsibility is to express a conclusion on this condensed consolidated financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity". A review of condensed consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.

Deloitte & Touche (M.E.)

Obada Alkowatly Registration No. 1056 3 November 2019 Abu Dhabi United Arab Emirates

# Condensed consolidated statement of financial position as at 30 September 2019

ASSETS	Notes	30 September 2019 AED'000 (unaudited)	31 December 2018 AED'000 (audited)
Non-current assets Property, plant and equipment Goodwill Other intangible assets Right-of-use assets Investment in associates	5 2 6	1,929,735 128,430 95,891 176,886 186,010	1,975,243 128,430 102,237 192,365
Total non-current assets		2,516,952	2,398,275
Current assets Inventories Trade and other receivables Due from related parties Cash and cash equivalents  Total current assets	7 8 10 9	400,213 491,572 905 31,210	387,339 493,250 819 53,645
Total assets		3,440,852	3,333,328
EQUITY AND LIABILITIES			
Capital and reserves Share capital Statutory reserve Capital reserve Other reserves Accumulated losses		1,750,000 80,848 3,783 (4,029) (44,747)	1,750,000 80,848 3,783 (4,029) (37,127)
Total net equity		1,785,855	1,793,475

# Condensed consolidated statement of financial position as at 30 September 2019 (continued)

	Notes	30 September 2019 AED'000 (unaudited)	31 December 2018 AED'000 (audited)
Non-current liabilities	2	165 413	
Lease liabilities	2 11	165,412 4,933	6 167
Borrowings Loan from a related party	10	4,933	6,167 18,368
Provision for employees' end of service benefit	10	39,862	37,967
Total non-current liabilities		210,207	62,502
Current liabilities			
Borrowings	11	896,912	842,107
Trade and other payables	12	502,373	597,733
Due to a related party	10	545	805
Loan from a related party	10	36,730	36,706
Lease liabilities	2	8,230	
Total current liabilities		1,444,790	1,477,351
Total liabilities		1,654,997	1,539,853
Total equity and liabilities		3,440,852	3,333,328

Jamal Salem Al Dhaheri Chairman

**Abdellatif Sfaxi** Chief Executive Officer Faizal Amod Chief Financial Officer

# Condensed consolidated statement of profit or loss for the nine-month period ended 30 September 2019

	Notes	3 months ended 3	30 September	9 months ended 3	0 September
		2019 AED'000 (unaudited)	2018 AED'000 (unaudited)	2019 AED'000 (unaudited)	2018 AED'000 (unaudited)
Revenue Direct costs		216,625 (165,769)	215,938 (173,466)	675,502 (531,589)	719,718 (580,587)
Gross profit Selling and distribution expenses General and administrative expenses Other income Share of profit/(loss) of associates Finance costs Finance income	15 6	50,856 (18,400) (20,493) 3,815 723 (14,205) 55	42,472 (10,562) (21,691) 25 (2,338) (12,972) 28	143,913 (34,293) (60,481) 29,141 845 (43,059) 64	139,131 (26,011) (63,831) 344 (931) (38,537) 43
Profit for the period		2,351	(5,038)	36,130	10,208
Basic and diluted earnings per share	16	0.001	(0.003)	0.021	0.006

# Condensed consolidated statement of profit or loss and other comprehensive income for the nine-month period ended 30 September 2019

	3 months ended 30 September		9 months ended 30 September	
	2019	9 2018 <b>2019</b>		2018
	AED'000	AED'000	AED'000	AED'000
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Profit for the period	2,351	(5,038)	36,130	10,208
Other comprehensive income	32	<b>19</b>	17.5	<del>2</del> 9
				·
Total comprehensive income for the period	2,351	(5,038)	36,130	10,208
	,			

# ARKAN BUILDING MATERIALS COMPANY (ARKAN) PJSC

Condensed consolidated statement of changes in equity for the nine-month period ended 30 September 2019

Total equity AED'000	1,773,870 (41,605)	1,732,265 10,208	1,742,473	1,793,475 (43,750) 36,130	1,785,855
Other reserves AED'000	(20,458)	(20,458)	(20,458)	(4,029)	(4,029)
Retained earnings/ accumulated (losses) AED'000	(34,957)	(76,562) 10,208	(66,354)	(37,127) (43,750) 36,130	(44,747)
Capital reserve AED'000	3,783	3,783	3,783	3,783	3,783
Statutory reserve AED'000	75,502	75,502	75,502	80,848	80,848
Share capital AED'000	1,750,000	1,750,000	1,750,000	1,750,000	1,750,000
	As at 1 January 2018 (audited) Impact of application of IFRS 9 and IFRS 15	As at 1 January 2018 – as restated Total comprehensive income for the period	As at 30 September 2018 (unaudited)	As at 1 January 2019 (audited) Dividend paid Total comprehensive income for the period	As at 30 September 2019 (unaudited)

The accompanying notes form an integral part of these condensed consolidated interim financial statements.

# Condensed consolidated statement of cash flows for the nine-month period ended 30 September 2019

	9 months ended		30 September	
	Notes	2019	2018	
		AED'000	AED'000	
		(unaudited)	(unaudited)	
Cash flows from operating activities				
Profit for the period		36,130	10,208	
Adjustments for:	-	54 1 47	56 202	
Depreciation of property, plant and equipment	5	54,147	56,382	
Amortisation of other intangible assets		6,346	6,346	
Amortisation of right-of-use assets  Gain on disposal of property, plant and equipment		6,920	5i	
	0	(16)	7 202	
Impairment charge on trade receivables  Allowance for impairment of inventories, net	<b>8</b> 7	14,056	7,283	
Provision for employees' end of service benefit	1	512	1,126	
Share of (loss)/profit from associates	6	4,109	3,125 931	
Finance costs	0	(845)		
Finance income		43,059	38,537	
Thance income		(64)	(43)	
Operating cash flows before movements in working capital		164,354	123,895	
Movements in working capital:				
Increase in inventories		(13,386)	(35,314)	
Increase in trade and other receivables		(12,378)	(56,939)	
(Increase)/decrease in amounts due from related parties		(86)	98	
(Decrease)/increase in trade and other payables		(91,329)	97,297	
(Decrease)/increase in amounts due to a related party		(260)	364	
Cash generated from operations		46,915	129,401	
End of service benefits paid		(2,214)	(601)	
End of sol free contents paid		(2,214)	(001)	
Net cash from operating activities		44,701	128,800	
Cash flows from investing activities			:	
Payments for property, plant and equipment	5	(8,639)	(15,032)	
Proceed from sale of property, plant and equipment		16	×	
Dividends received from associates	6	7,200	3,200	
Interest received		64	43	
Net cash used in investing activities		(1,359)	(11,789)	
•		(1,557)	(11,707)	
Cash flows from financing activities	4.4	417 000	45.000	
Proceeds from borrowings	11	217,000	45,000	
Proceeds from bank overdraft	11	11,068	(144 422)	
Repayment of borrowings	11	(174,497)	(144,433)	
Finance costs paid	11	(35,905)	(34,321)	
Dividend paid  Principal represent of losse lightlity		(43,750)	5	
Principal repayment of lease liability Interest paid on lease liability	11	(14,195)	-	
Repayment of loan from a related party	11	(7,154)	(10.260)	
Repayment of roan from a related party		(18,344)	(18,369)	
Net cash used in financing activities		(65,777)	(152,123)	
Net decrease in cash and cash equivalents		(22,435)	(35,112)	
Cash and cash equivalents at the beginning of the period		53,645	67,076	
Cash and cash equivalents at the end of the period	9	31,210	31,964	

### 1 General information

Arkan Building Materials Company (ARKAN) PJSC ("Arkan" or the "Company") was incorporated in Abu Dhabi, United Arab Emirates ("UAE") as a Public Joint Stock Company pursuant to Ministerial Resolution No. 228 for the year 2006. General Holding Corporation PJSC (SENAAT) (the "Parent Company") owns 51% of the Company's shares.

The principal activities of the Company include operating, trading and investing in industrial projects and commercial companies involved in the building materials sector.

These condensed consolidated interim financial statements include the performance and financial position as at and for the nine-month period ended 30 September 2019 of the Company and its subsidiaries (collectively referred to as the "Group").

The principal activity, country of incorporation and operation, and ownership interest of the Company in the subsidiaries is set out below:

Name of subsidiary	Country of incorporation	•	vnership interest by the Company	Principal activity
		30 September 2019	31 December 2018	
Emirates Blocks Factory	UAE	100%	100%	Production and sale of cement blocks.
Emirates Cement Factory	UAE	100%	100%	Production and sale of packed and bulk cement.
Al Ain Cement Factory	UAE	100%	100%	Production and sale of packed and bulk cement.
Anabeeb Pipes Manufacturing Factories	UAE	100%	100%	Production and sale of pipes, manufacturing pipes, plastic and paper bags.

# 2 Application of new and revised International Financial Reporting Standards (IFRS)

The accounting policies used in the preparation of this condensed interim financial information are consistent with those used in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2018, and the notes attached thereto, except for the adoption of certain new and revised standards, that became effective in the current period as set out below.

### 2.1 New and amended standards adopted by the Group

The Group adopted IFRS 16 'Leases' the standard replaces the existing guidance on leases, including IAS 17 'Leases', IFRIC 4 'Determining whether an Arrangement contains a Lease', SIC 15 "Operating Leases – Incentives" and SIC 27 "Evaluating the Substance of Transactions in the Legal Form of a Lease".

IFRS 16 was issued in January 2016 and is effective for annual periods commencing on or after 1 January 2019. IFRS 16 stipulates that all leases and the associated contractual rights and obligations should generally be recognize in the Group's financial position, unless the term is 12 months or less or the lease for low value asset. Thus, the classification required under IAS 17 "Leases" into operating or finance leases is eliminated for Lessees. For each lease, the lessee recognizes a liability for the lease obligations incurred in the future. Correspondingly, a right to use the leased asset is capitalized, which is generally equivalent to the present value of the future lease payments plus directly attributable costs and which is amortized over the useful life.

The Group has opted for the modified retrospective application permitted by IFRS 16 upon adoption of the new standard. During the first time application of IFRS 16 to operating leases, the right to use the leased assets was generally measured at the amount of lease liability, using the interest rate at the time of first time application. IFRS 16 transition disclosures also require the Group to present the reconciliation. The off-balance sheet lease obligations as of 31 December 2018 are reconciled as follows to the recognized lease liabilities as of 1 January 2019.

	AED' 000
Operating lease commitments as of 31 December 2018	344,520
Discounted using the lessee's incremental borrowing rate	
at the date of initial application	192,185
Less short term leases recognised on a straight line basis as expense	(4,197)
Lease liability recognised as at 1 January 2019	187,988
Of which are:	
Current lease liabilities	20,790
Non-current lease liabilities	167,198
×	187,988

The right-of-use assets was measured at the amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the statement of financial position as at 31 December 2018. There were no onerous lease contracts that would have required an adjustment to the right-of-use assets at the date of initial application.

# 2 Application of new and revised International Financial Reporting Standards (IFRS) (continued)

# 2.1 New and amended standards adopted by the Group (continued)

The recognised right-of-use assets relate to the following types of assets:

	30 September 2019 AED'000	1 January 2019 AED'000
Land and building Plant and equipment Vehicles	172,409 1,505 2,972	177,445 2,453 4,063
Total right-of-use assets	176,886	183,961

During the nine-month period ended September 30, 2019, additions to right-of-use assets amounted to AED 92 thousand, whereas depreciation and amortisation of right-of-use assets amounted to AED 6,920 thousand.

The change in accounting policy affected the following items in the balance sheet on 1 January 2019:

- right-of-use assets increase by AED 183,961 thousand
- lease liabilities increase by AED 187,988 thousand

There was no impact on retained earnings on 1 January 2019.

### Impact on segment disclosures:

Segment assets and segment liabilities for September 2019 all increased as a result of the change in accounting policy. Lease liabilities are now included in segment liabilities, whereas finance lease liabilities were previously excluded from segment liabilities. The following segments were affected by the change in policy:

Segment	Segment assets AED'000	Segment liabilities AED'000
Cement Blocks GRP Pipes	146,511 29,493 882	140,823 31,920 899
Total	176,886	173,642

# 2 Application of new and revised International Financial Reporting Standards (IFRS) (continued)

# 2.1 New and amended standards adopted by the Group (continued)

The Group's leasing activities and how these are accounted for:

The Group leases various land, equipment and cars. Land rental are for longer period whereas machinery and equipment, and vehicles are typically made for fixed periods of 3 years but may have extension options. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants but leased assets may not be used as security for borrowing purposes.

Until the 2018 financial year, leases of property, plant and equipment were classified as either finance or operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease.

From 1 January 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured based on the net present value of the fixed payments (including in-substance fixed payments), less any lease incentives receivable.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Right-of-use assets are measured at cost of the initial measurement of lease liability.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise IT-equipment and small items of office furniture.

### Practical expedient

In applying IFRS 16 for the first time, the Group has used the following practical expedients permitted by the standard:

- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics
- reliance on previous assessments on whether leases are onerous
- the accounting for operating leases with a remaining lease term of less than 12 months as at 1 January 2019 as short-term leases
- the exclusion of initial direct costs for the measurement of the right-of-use asset at the date of initial application, and
- the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

# 2 Application of new and revised International Financial Reporting Standards (IFRS) (continued)

### 2.1 New and amended standards adopted by the Group (continued)

# Practical expedient (continued)

The Group has also elected not to reassess whether a contract is, or contains a lease at the date of initial application. Instead, for contracts entered into before the transition date the Group relied on its assessment made applying IAS 17 and IFRIC 4 Determining whether an Arrangement contains a Lease.

### 2.2 Revised standards

Effective for annual periods beginning on or after 1 January 2019

Amendments to IFRS 9 Prepayment Features with Negative Compensation and Modification of financial liabilities.

Amendments to IAS 28 Investment in Associates and Joint Ventures: Relating to long-term interests in associates and joint ventures.

Annual Improvements to IFRSs 2015-2017 Cycle Amendments to IFRS 3 Business Combinations, IFRS 11 Joint Arrangements, IAS 12 Income Taxes and IAS 23 Borrowing Costs

Amendments to IAS 19 Employee Benefits Plan Amendment, Curtailment or Settlement

IFRIC 23 Uncertainty over Income Tax Treatments

### 2.3 New and revised standards and interpretations but not yet effective

Effective for annual periods beginning after 1 January 2020

Amendments regarding the definition of material

Amendments to clarify the definition of a business

IFRS 17 Insurance Contracts

Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures (2011) relating to the treatment of the sale or contribution of assets from and investor to its associate or joint venture.

Amendments to IFRS 2, IFRS 3, IFRS 6, IFRS 14, IAS 1, IAS 8, IAS 34, IAS 37, IAS 38, IFRIC 12, IFRIC 19, IFRIC 20, IFRIC 22, and SIC-32 to update those pronouncements with regard to references to and quotes from the framework or to indicate where they refer to a different version of the *Conceptual Framework*.

### 3 Summary of significant accounting policies

# Statement of compliance

These condensed consolidated interim financial statements are prepared in accordance with International Accounting Standard (IAS) 34, "Interim Financial Reporting" and also comply with the applicable requirements of the laws in the U.A.E. They do not include all the information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements of the Group as at and for the year ended 31 December 2018. In addition, results for nine-month period ended 30 September 2019 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2019.

# **Basis of preparation**

These condensed consolidated financial statements are presented in UAE Dirhams (AED) which is the functional currency of the Group and all values are rounded to the nearest thousand (AED'000) except when otherwise indicated.

These condensed consolidated financial statements have been prepared on the historical cost basis.

The accounting policies, significant judgments, estimates and assumptions applied by the Group in these condensed consolidated interim financial statements are consistent with those in the audited annual consolidated financial statements for the year ended 31 December 2018, except for the adoption of new standards and interpretations effective 1 January 2019.

# 4 Critical judgements and key sources of estimation uncertainty

# Changes in judgements and estimation uncertainty

The critical judgements and estimates used in the preparation of these condensed interim financial information are consistent with those used in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2018 except for the changes highlighted below:

## Determining the lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

### Discounting of lease payments

The lease payments are discounted using the Group's incremental borrowing rate ("IBR"). Management has applied judgments and estimates to determine the IBR at the commencement of lease.

# 5 Property, plant and equipment

During the nine-month period ended 30 September 2019, the Group acquired assets with a cost of AED 8,639 thousand (30 September 2018: AED 15,032 thousand). Cement factory has been pledged against a loan received from a bank for the construction of the factory.

Depreciation charge for the period amounted to AED 54,147 thousand (30 September 2018: AED 56,382 thousand).

### 6 Investment in associates

The movement in investment in associates is as follows:

	30 September 2019 AED'000 (unaudited)	31 December 2018 AED'000 (audited)
Balance at the beginning of the period/year Impact of change in accounting policy due to application of IFRS 9	192,365	209,036 (8,678)
Share of profit/(loss) of associates for the period/year Dividends received during the period/year	845 (7,200)	(4,793) (3,200)
Balance at the end of the period/year	186,010	192,365
7 Inventories	30 September 2019 AED'000 (unaudited)	31 December 2018 AED'000 (audited)
Raw materials Work in progress Finished goods Goods in transit Spare parts and consumable materials	126,341 145,578 53,352 58 131,155	140,644 113,875 52,115 58 136,406
Less: allowance for impairment of inventories	456,484 (56,271) ————————————————————————————————————	443,098 (55,759) ————————————————————————————————————

# 7 Inventories (continued)

The movement in the allowance for impairment of inventories is as follows:

	30 September 2019 AED'000 (unaudited)	31 December 2018 AED'000 (audited)
Balance at the beginning of the period/year Reversal for the period/year Charge for the period/year	55,759	57,209 (1,450)
Balance at the end of the period/year	56,271	55,759
8 Trade and other receivables	30 September 2019 AED'000 (unaudited)	31 December 2018 AED'000 (audited)
Trade receivables Less loss allowance	562,664 (98,545)	552,778 (84,489)
Prepayments Advances to suppliers Other receivables	464,119 21,515 5,757 181	468,289 20,444 3,292 1,225
	491,572	493,250
The movement in the allowance for impairment is as follows:		
	30 September 2019 AED'000 (unaudited)	31 December 2018 AED'000 (audited)
Balance as at 1 January Net remeasurement of loss allowance	84,489 14,056	71,687 12,802
Balance at the end of the period/year	98,545	84,489

# 9 Cash and cash equivalents

1		
	30 September	31 December
	2019	2018
	AED'000	AED'000
	(unaudited)	(audited)
Cash in hand	160	100
Cash at banks in current accounts	31,050	53,545
	<del></del>	=====
	31,210	53,645
	<del></del>	

# 10 Related parties

In the ordinary course of business, the Group enters into transactions at agreed terms and conditions which are carried out on commercially agreed terms, with other business enterprises or individuals that fall within the definition of a related party contained in International Accounting Standard 24. Related parties comprise shareholders, directors, key management staff and business entities in which they have the ability to control or exercise significant influence in financial and operating decisions.

Related party balances are as follows:

	30 September	31 December
	2019	2018
	AED'000	AED'000
	(unaudited)	(audited)
Amounts due from related parties	,	, ,
Emirates Steel Industries PJSC – sister concern	872	786
Others	33	33
	***************************************	
	905	819
	<del></del>	<u> </u>
Amounts due to a related party		
General Holding Corporation PJSC (SENAAT)	545	805
	<del></del>	-
Loan from a related party - the Parent Company		
Non-Current	a	18,368
Current	36,730	36,706
		-
	36,730	55,074

10 Related parties (continued)		
	30 September	31 December
	2019	2018
	AED'000	AED'000
I can from a related north, and as commen control	(unaudited)	(audited)
Loan from a related party – under common control Non-Current (note 11)	4,933	7,811
Current (note 11)	224,021	264,132
Carrent (Note 11)	224,021	
	228,954	271,943
Significant transactions with related parties during the period ar	e as follows:	
	9-month period end	ed 30 September
W. Carlotte and Ca	2019	2018
	AED'000	AED'000
	(unaudited)	(unaudited)
Interest on loan from the Parent Company	1,734	2,719
Repayment of Ioan from the Parent Company	18,369	18,369
	-	-
Sales to a related party – Emirates Steel Industries PJSC,		
sister concern	2,317	2,751
Key management compensation		
- Short term benefits	6,295	6,243
- Post-employment benefits	507	507
	-	-
	6,802	6,750
	5	-
11 Borrowings		
Park harrawings are repeatable as follows:		
Bank borrowings are repayable as follows:	30 September	31 December
	2019	2018
	AED'000	AED'000
	(unaudited)	(audited)
Non-current		
After one year	4,933	6,167
Current	-	-
Within one year	896,912	842,107

# 11 Borrowings

The details of the bank borrowings are stated as follows:

		Outstanding at 30 September 2019			Outstandi	ng at 31 Dece	mber 2018
	Maturity	Current AED'000	Non- current AED'000	Total AED'000	Current AED'000	Non- current AED'000	Total AED'000
Term loan 1 Term loan 2	2024 2023	667,200 1,644	4,933	667,200 6,577	800,400 1,644	6,167	800,400 7,811
Short term loan 1	2019	77,000	<b>4,</b> 233	77,000	15,000	0,107	15,000
Short term loan 2 Short term loan 3	_01>	100,000 40,000	2	100,000 40,000	10,063 15,000	en E	10,063 15,000
Bank overdraft	2019	11,068	-	11,068	5	=	( <del>=</del>
		896,912	4,933	901,845	842,107	6,167	848,274

Term loan 1 is a 10-year term loan of AED 1,200 million obtained in 2014 by the Group to finance the construction of the Group's new cement factory. The term loan is payable over 9 years semi-annually commencing from March 2016. The loan carries variable interest at EIBOR plus a margin. As of 30 September 2019, the Group was in noncompliance of Term loan 1 of one of the covenants, which constituted an event of default as defined in the term facility agreement and the lenders may, by notice to the Group, cancel the total commitments, declare that all or part of utilisations and accrued interest be immediately due and payable or payable on demand and enforce all or part of the security provided for the loan. Accordingly, entire outstanding amount on Term loan 1 is classified as current in the consolidated statement of financial position. The lenders did not request accelerated repayment of the facility as of the signing date.

Term loan 2 of AED 14.8 million was obtained from a commercial bank for financing the cost of the new office of the Group. The loan is repayable in 36 equal quarterly installments from November 2014 and carries variable rate of interest.

Short term loan 1 with facility amount of AED 100 million was obtained from an Islamic bank for financing the working capital of the Group. The loan is repayable in 180 days and carries variable rate of interest.

Short term loan 2 with facility amount of AED 100 million was obtained from an Islamic bank for financing the working capital of the Group. The loan is repayable in 180 days and carries variable rate of interest.

Short term loan 3 with facility amount of AED 100 million was obtained from a commercial bank for financing the working capital of the Group. The loan is repayable in 90 days carries variable rate of interest.

Bank overdraft facility with facility amount of AED 25 million is available from a commercial bank for financing the working capital of the Group. The overdraft is repayable at any time and carries variable rate of interest.

# 11 Borrowings (continued)

# Changes from financing cash flows related to borrowings

	30 September 2019	31 December 2018
	AED'000	AED'000
	(unaudited)	(audited)
Balance at the beginning of the period/year	848,274	953,055
Settlement of term loans	(134,434)	(134,844)
Settlement of short term loans	(40,063)	(74,999)
Proceeds from short term loans	217,000	105,062
Proceeds from bank overdraft	11,068	(50 (00)
Interest paid	(35,905)	(52,630)
Total changes from financing cash flows	17,666	(157,411)
Other changes / liability related		-
Interest expense	43,059	52,630
Changes in accruals	(7,154)	-
Total liability related to other changes	35,905	52,630
Balance at the end of the period/year	901,845	848,274
12 Trade and other payables		
* v	30 September	31 December
	2019	2018
	<b>AED'000</b>	AED'000
	(unaudited)	(audited)
Trade payables	416,986	498,307
Accruals	55,824	66,039
VAT payable	1,681	2,077
Interest payable	3,273	2,073
Other payables	24,609	29,237
	502,373	597,733

# 13 Contingencies and commitments

	30 September 2019 AED'000 (unaudited)	31 December 2018 AED'000 (audited)
Letters of credit	15,294	34,542
Bank guarantees	268	364
Capital commitments	4,640	4,640
Financial guarantees provided to associates	94,739	94,739

The above bank guarantees and letters of credit were issued in the normal course of business.

### 14 Segment reporting

The Group has five reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products and services and are managed separately because they require different technology and marketing strategies. For each of the strategic business units, the Board of Directors reviews internal management reports on at least a quarterly basis.

The following summary describes the operations in each of the Group's reportable segments:

- Cement segment, which includes production and sale of cement;
- Blocks segment, which includes production and distribution of blocks:
- Pipes segment, which includes the production and sale of Poly-Vinyl Chloride ("PVC") Pipes and Glass Reinforced Polyester ("GRP") Pipes; and
- Bags segment, which includes production and sale of paper bags.

Information regarding the results of each reportable segment is included below. Performance is measured on segment profit as included in the internal management reports that are reviewed by the Group's CEO and Board of Directors. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

ARKAN BUILDING MATERIALS COMPANY (ARKAN) PJSC

Notes to the condensed consolidated interim financial statements for the nine-month period ended 30 September 2019 (continued)

14 Segment reporting (continued)

For the period ended 30 September 2019 (unaudited):

Company AED'000	675,502		675,502	43,059	67,413	845	36,130	3,440,852	1,654,997
Eliminations AED'000	è	(26,050)	* 6	j	3	i.		(2,979,869)	(2,936,732)
Unallocated AED'000	6		2.9	286	4,636	845	(28,693)	1,473,366	2,641,333
Bags AED'000	11,245	4,012	11,245		167	9	(1,547)	41,145	73,270
PVC pipes AED'000	53,241	1	53,241	te	1,444	a.	2,306	154,732	23,047
GRP pipes AED'000	29,164	i i	29,164	43	4,110	I	(1,290)	84,111	16,156
Blocks AED'000	165,736	į, į	165,736	1,171	13,077		4,618	431,703	250,934
Cement AED'000	416,116	22,038	416,116	41,259	43,979	v 3	60,736	4,235,664	1,586,989
	Revenue from external customers	Intersegment revenue	Timing of revenue recognition At a point in time Over time	Finance cost	Depreciation and amortization	Share of profit of associates	Profit/(loss) for the period	Total assets	Total liabilities

ARKAN BUILDING MATERIALS COMPANY (ARKAN) PJSC

Notes to the condensed consolidated interim financial statements for the nine-month period ended 30 September 2019 (continued)

14 Segment reporting (continued)

For the period ended 30 September 2018 (unaudited):

Group AED'000	719,718	õ	719,718	38,537	62,728	(931)	10,208	
Eliminations AED'000	,	(32,260)	A 01	40	a.	E	90	
Unallocated AED'000	ì	9	7 3	347	4,707	(931)	(32,380)	
Bags AED'000	22,090	8,304	22,090	ğ	167	ř	1,942	
PVC pipes AED 000	56,555	x	56,555	1	1,458	ā	2,806	
GRP pipes AED'000	48,665	Ĵ.	48,665	0	4,162	9	7,946	
Blocks AED'000	148,582	V.	148,582	x	10,111	x	9,170	
Cement AED'000	443,826	23,956	443,826	38,190	42,123	i	20,724	
	Revenue from external customers	Intersegment revenue	Timing of revenue recognition At a point in time Over time	Finance cost	Depreciation and amortization	Share of loss of associates	Profit/(loss) for the period	

# ARKAN BUILDING MATERIALS COMPANY (ARKAN) PJSC

Notes to the condensed consolidated interim financial statements for the nine-month period ended 30 September 2019 (continued)

14 Segment reporting (continued)

As at 31 December 2018 (audited):

Company AED'000	3,333,328	1,539,853	
Eliminations AED'000	(2,625,125)	(2,578,213)	
Unallocated AED'000	1,442,786	2,489,218	
Bags AED'000	45,811	72,638	
PVC pipes AED'000	155,397	29,706	
GRP pipes AED'000	90,341	17,391	
Blocks AED'000	404,684	228,498	
Cement AED'000	3,819,434	1,280,615	
	Total assets	Total liabilities	

### 15 Other income

	9 months ended 30 September		
	<b>2019</b> 20		
	AED'000	AED'000	
	(unaudited)	(unaudited)	
Gain from insurance proceeds	18,345	2	
Proceeds from sale of scrap	10,267	Ē	
Other	529	344	
	29,141	344	
	11		

On 19 March 2014, the premises of the Emirates Cement Factory were seriously damaged by the fire. During the period, the insurance claim has been finalized and the Group received proceeds of AED 18,345 thousand.

### 16 Basic and diluted earnings per share

The following reflects the profit and shares data used in computations of earnings per share:

	3 months ended 30 September		9 months ended 30 September	
	2019	2018	2019	2018
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Profit for the period (AED'000)	2,351	(5,038)	36,130	10,208
Weighted average number of shares in issue (thousands of shares)	-		+	+
	1,750,000	1,750,000	1,750,000	1,750,000
		-	-	
Earnings per share (AED)	0.001	(0.003)	0.021	0.006

There were no potentially dilutive securities as at 30 September 2019 and 2018, and accordingly, diluted earnings per share are the same as basic earnings per share.

### 17 Seasonality of results

No significant income of a seasonal nature was recorded in the condensed consolidated statement of profit or loss for the nine-month period ended 30 September 2019 and 2018.

### 18 Approval of condensed consolidated interim financial statements

These condensed consolidated interim financial statements were approved by management and authorised for issue on 3 November 2019.