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# BUSINESS OVERVIEW



# QUICK FACTS ABOUT THE GROUP

#### Steel

production capacity: 3.5 mtpa

Steel assets utilizing latest DRI technology, 15 years old

Revenue split:

- > 90% Steel
- ➤ 10% Building materials

**FY22** 

Revenue of **AED 9.5 bn** 

**EBITDA** of **AED 1.2 bn** 

Cement

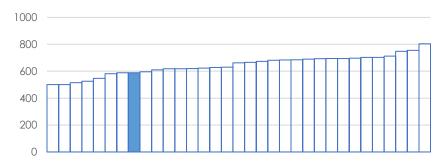
production capacity:

4.6 mtpa

Cement plant using gas for power generation, 10 years old

Emirates Steel Arkan is among the top 30% cheapest steel mills on the global cost curve\*

#### Steel rebar production costs \$/t (2021 data)



#### **ADX: EMSTEEL**



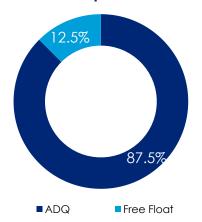
#### \*Company data. Independent 3<sup>rd</sup> party analysis confirms these estimates \*\*Market CAP as of 31.08.2023

#### Merged in Oct 2021



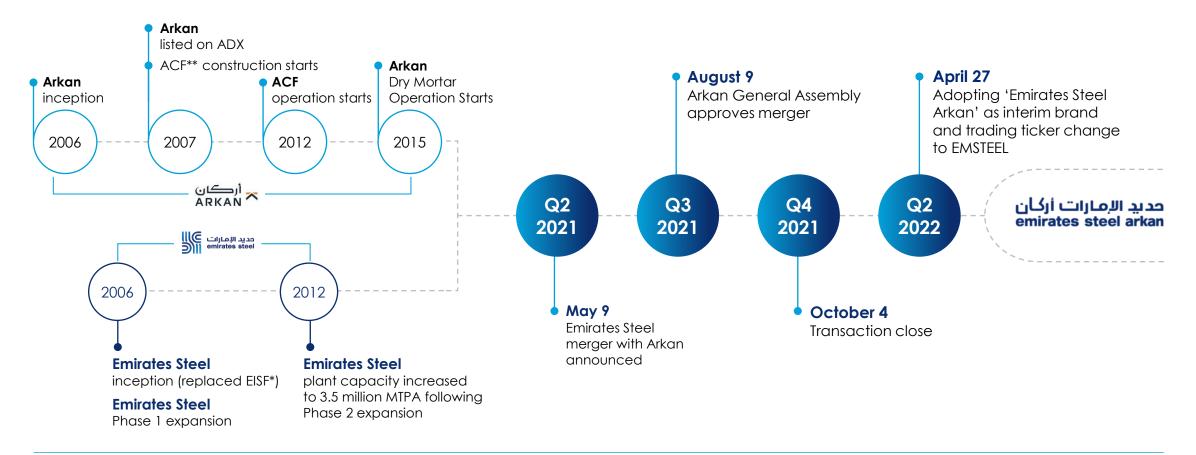
#### حديد الإمارات أركان emirates steel arkan

#### Ownership structure



<sup>\*\*\*</sup>Average Daily Trading Volume is calculated over the last 12 months as of 31.08.2023

# MERGER RECAP: KEY MILESTONES



From the time of the announcement of the merger to its completion, shares of ESA increased 100% to AED 1.6 from AED 0.8.

<sup>\*\*\*</sup>ACF = Al Ain Cement Factory
\*\*\* Share price as of 31.08.2023

# **United Arab Emirates** GEOGRAPHIC FOOTPRINT Abu Dhabi (Steel Division) Al Ain (Cement Division) Steel sales, FY22: The Group exports steel <u>UAE steel market share</u>: 61% 60% of rebar and wire rod and 80% products to more than 70 countries. of heavy sections and sheet piles. Domestic sales volume 39% Export

sales volume

# **OUR PRODUCT LINES**



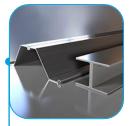
A leading producer of high-quality rebar with a production capacity of 2 million tonnes annually.



A prominent wire rod producer in the GCC with a production capacity of 550,000 tonnes annually.



The largest producer of heavy and jumbo sections in the GCC with a production capacity of 1 million tonnes annually.



The only producer of hot-rolled sheet piles in the MENA region.



Rebar in Coils provides greater efficiencies and cost savings.



Steel billets are processed into rebar, wire rod or coil in the Group's rolling mills.



High-quality cement with a production capacity of 4.6 million tonnes and clinker with a production capacity of 3.1 million tonnes annually.



Concrete blocks with a production capacity of 85 million blocks annually and dry mortar used in local construction.



GRP and PVC Pipes largest centrifugal casting pipe factory in the world with 33 thousand tonnes annual capacity.



Bags with a production capacity of 62 million sacks annually.



# **OUR STEEL DIVISION**

#### Plants, Production Process and Products













Three Direct Reduction Plants with a capacity of 4.2 MTPA

Iron Oxide Pellets









Three Steel Making Plants with a capacity of 3.6 MTPA

Steel Billets



Beam Blanks



Heavy Section Mill, Three Rebar Mills and a Wire Rod Mill

> **HEAVY SECTION MILL** with a capacity of 1.0 Mt

> THREE REBAR MILLS with a capacity of 2.0 Mt

> **WIRE ROD MILL** with a capacity of 0.5 Mt

Rebar, Wire Rod, Sheet Piles and Heavy Sections

**Sheet Piles** 



**Heavy Sections** 





Rebar In Coils



Wire Rod

# HOW WE MAKE OUR STEEL

**ROLLING MILLS** 

Suitable deformation of steel for further rolling in the mill Temp. range is about 1150~1250 DegREES CELSIUS

#### MATERIAL HANDLING **DIRECT REDUCTION PLANT (DRP)** JETTY AREA **CONVEYOR BELT IRON ORE** Natural gas-based direct reduction process to DIRECT REDUCED IRON (DRI) reduce iron oxides to metallic iron at temperatures hot and cold DRI produced from the direct transports the iron ore Unloading of iron ore, is stocked in yards ready below the melting point of iron the steel raw material to the stock yard for steel production reduction of iron ore is a key EAF raw material **STEEL MAKING SEMI-FINISHED STEEL PRODUCTS (SEMIS)** CONTINUOUS CASTING MACHINE (CCM) · converting liquid steel into solid semi-finished steel **Electric ARC FURNACE (EAF)** products DRI and scrap are heated and Continuous process with average melted by heat of electric arcs temperature of about 500~550 Degrees CELSIUS striking between the furnace electrodes and the metal bath LADLE Heating, Refining and chemistry adjustment **FINISHING UNIT -ROLLING STANDS AND FINISHING UNITS ARE USED TO GIVE FINAL** PRODUCT DIMENSION WITH TEMPERATURE ABOUT 900~1000 DEGC SHEET PILE **HEAVY SECTION** REBAR IN COIL **WIRE ROD REHEATING FURNACE** · Heating semis to temperatures suitable for

REINFORCING BARS

METAL SCRAP an alternative EAF

raw material for feed mix flexibility

# OUR BUILDING MATERIALS DIVISION

#### **Al Ain Cement Factory**









The raw materials are very finely ground to produce the raw mix.

#### 2. BURNING:

The raw mix is preheated before it goes into the kiln. The raw mix burns at 1500 °C producing clinker.



#### 1. GRINDING:

The clinker and the gypsum are very finely ground giving a "pure cement".

#### 2. STORAGE, PACKING, DISPATCH:

The cement is stored in silos before being dispatched, either in bulk or in bags.

#### 1. EXTRACTION:

The raw materials used to manufacture cement (limestone and clay).

#### 2. TRANSPORT:

The raw materials are loaded into a dumper.

#### 3. CRUSHING AND TRANSPORTATION:

The raw materials, after crushing, are transported to the plant by conveyor.



# OUR NET-ZERO ROADMAP

We are committed to reducing our carbon emissions by 40% by 2030 (vs 2019 baseline) and work towards achieving Net Zero emissions by 2050

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- 44% lower emissions than WSA average in 2019
- Globally first steel company using CCUS 800,000† CO<sub>2</sub> annually
- Clean electricity utilization
- Decarbonization roadmap



**40%** emissions reductions

2030



**NET ZERO** 

2050

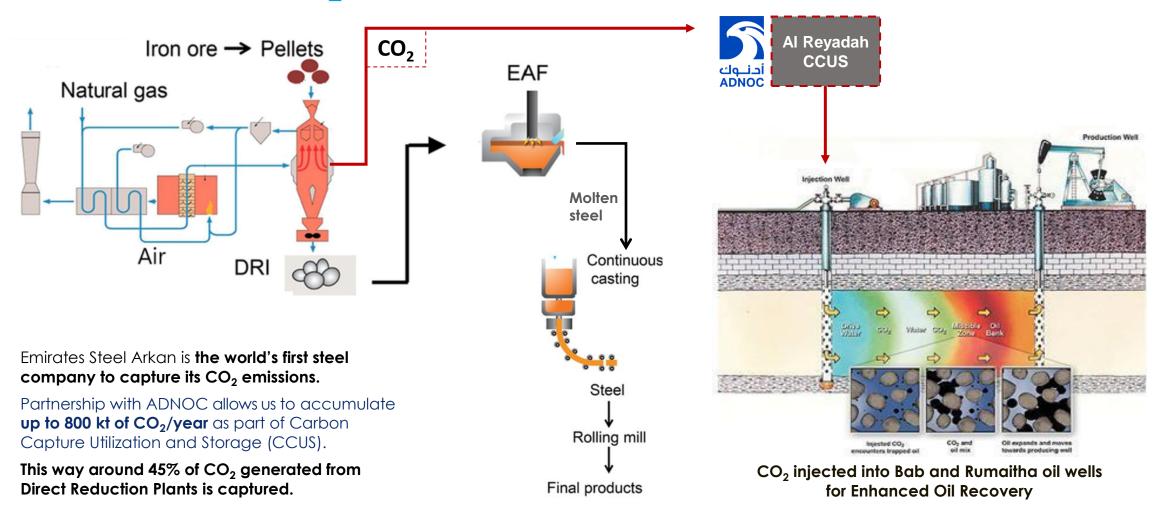
#### How

- Clean and Green
  Power
- Sustainable Value Chain
- CCUS
- Energy Innovation (clean H2 and energy efficiency)
- Scrap utilization
- Strategic
  Partnerships

### Why

- Industry mobilization
- Regulatory requirements
- Consumer demand
- Urgency to achieve Paris Agreement targets

# FIRST STEELMAKER WORLDWIDE TO CAPTURE ITS CO<sub>2</sub> EMISSIONS



# ... ACTIVELY IMPLEMENTING AN INDUSTRY-LEADING SUSTAINABILITY PROGRAM

ESA is constantly working to deliver on its sustainability commitment. In 2022 we reduced Scope 1&2 emissions from our steel business by 35% YoY.

This was partially driven by securing clean energy from solar and nuclear sources totalling 2 million MWH.



2 million MWH represent more than 80% of ESA's electricity consumption, contributing to the overall emissions reduction from our operations.



# ... AND WELL POSITIONED FOR CO2-CONSCIOUS MARKET

On the **demand side**, there is growing momentum in  $CO_2$ -related initiatives led by steel buyer coalitions, such as SteelZero in EU.



Price

- SteelZero members commit to procure 100% net zero steel by 2050; Interim commitment - 50% responsibly produced steel by 2030.
- This sends a strong signal to steelmakers that there's an immediate commercial appetite for decarbonized steel products.

There is a **regulatory trend** to report and price GHG emissions at the border of large economic regions – main example CBAM in EU

Objective Mirror EU carbon tax (EU ETS) to avoid the risk of carbon leakage (i.e. European companies moving production to countries with no climate policies)

Operation Companies importing goods to the EU will have to purchase CBAM certificates to cover emissions (Scope 1&2) embedded in products

Timeline 

| 2023 - 2026: | Starting 2026: | CBAM is gradually phased in

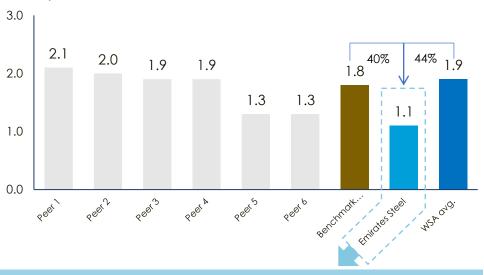
Estimated equivalent carbon price for domestic and imported production (i.e. CBAM price = EU ETS price):

Until 2030: €60 to €100/tCO2 / By 2050: up to €200/tCO2\*

EMSTEEL is operating state-of-art, low-carbon-footprint production facilities based on direct-reduced iron (DRI)

EMSTEEL's corporate carbon intensity is approximately40% lower than benchmark average, and44% below World Steel Association average

Sum of Scope 1&2 carbon emissions for steel making activities \*\* tCO2e/tonne of crude steel



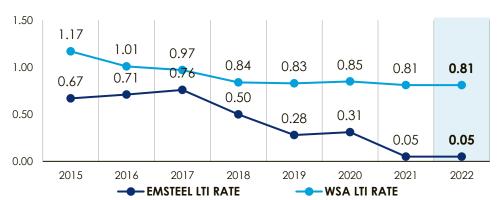
Low CO<sub>2</sub> footprint is a competitive advantage and can drive growth of EMSTEEL profitability

<sup>\*</sup>According to various institutions (European Commission, International Energy Agency; Bloomberg, etc.

<sup>\*\*</sup>Peer Group includes: Posco, Thyssenkrupp, Tata Steel, Arcelor Mittal, SSAB and Qatar Steel; Sources: peer group assessment from the companies' CDP Climate change 2020 and companies' reports 2019-2020

# FOCUS ON PEOPLE – THE BEDROCK OF ESA

World Steel Association Avg vs. ESA LTI Rate



ESA believes that health and safety of employees is one of the key indicators of a successful and balanced ESG program.

In 2022 Lost Time Injury Rate remained at a record level of 0.05, significantly lower than World Steel Association average of 0.81.



We also cooperate with renowned educational institutions such **as Khalifa University**, **Abu Dhabi University**, **and ACTVET** for scholarships, R&D, internships and apprenticeships.



EMSTEEL offers training and coaching programs such as Future Leaders and Masar.



We established Emirates Steel Youth Council and the Women's Empowerment Committee.



We have launched **Career Aspiration Program (CAP) to attract Emirati fresh graduates** and prepare them to join the steel industry's workforce.





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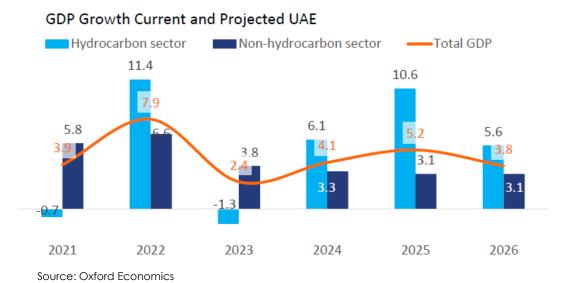
# MARKET CONTEXT



# UAE IS SET TO CONTINUE GROWING

The UAE's GDP is expected to grow by 2.4-3.5%\* in 2023, supported by sustained high oil prices as well as by strong non-oil sector performance. Future growth is driven by ambitious state vision programs.

UAE steel demand forecast to grow by 3% YoY in 2023 and 2024



<sup>\*</sup> According to Oxford Economics and UBS Global Wealth Management, respectively.

Ambitious visions to lift non-oil sector's growth:

- "We, the UAE 2031" Vision
  - Double the country's gross domestic product (GDP) from AFD 1.49 trillion to AFD 3 trillion
  - Generate AED 800 billion in non-oil exports
  - Raise the contribution of the tourism sector to the GDP to AED 450 billion
  - Raise the value of the UAE's foreign trade to AED 4 trillion
- Operation 300 Billion: UAE's strategy to raise industrial contribution to GDP from AED 133 billion to AED 300 billion by 2031.

# UAE ELECTRICITY TARIFF INCENTIVE PROGRAM ("ETIP")

According to World Steel Association energy (incl. electricity) constitutes a significant portion of the cost of steel production, from 20% to 40%.

In this context it's important that Abu Dhabi Government incentivizes manufacturing entities, that suffice certain criteria with competitive electricity tariffs.

#### **Incentivized Tariff per ETIP**

| Criteria   | Weight | Example of ETIP approach:  Economic Impact aims to build a robust value chain in the industrial sector in Abu Dhabi.  The following attributes are considered:  (i) Investment in Abu Dhabi;  (ii) Emiratization;  (iii) Skilled Labour;  (iv) Supply Chain. |               |                         | Categorie:                    | \$                         |
|--|--------|--|---------------|-------------------------|-------------------------------|----------------------------|
| Economic Impact                                  | 50%    |  | $\rightarrow$ | Category<br>A           | Category<br>B                 | Category<br>C              |
| Productivity                                     | 30%    |  |               | Total<br>Points<br>≥ 80 | Total<br>Points<br>60 - 79    | Total<br>Points<br>50 - 59 |
| Connection Load &<br>Energy Management<br>System | 20%    |  |               |                         | ectricity Pric<br>AED fils/kW |                            |
| Total Score of Criteria                          | 100%   |  | $\rightarrow$ | <u>20</u> Fils          | 22 Fils                       | 25 Fils                    |

**UAE Standard Tariff** for above 1 MW (2023)

27 AED fils/kWh

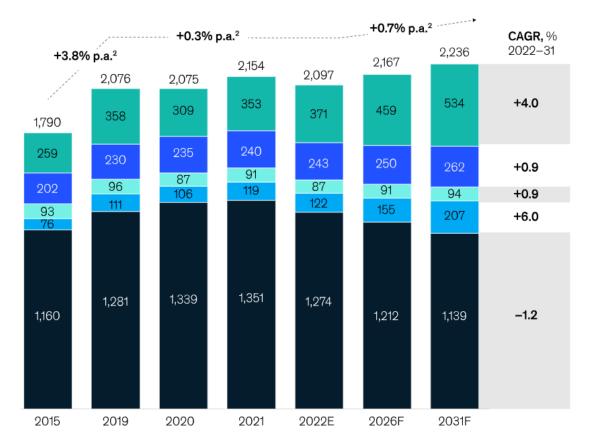
VS

**EU Day-Ahead** Non-peak hours (Avg. August 2023)

c.35 AED fils/kWh\*

<sup>\*</sup> Data from EpexSpot EU power spot market exchange, August 2023. Applied AED/EUR exchange rate as of 31,08.2023

# GLOBAL TRENDS AFFECTING THE STEEL MARKET



- 1. Markets decoupling following increased trade barriers caused by geopolitics and intentions to protect from global overcapacities.
- 2. Raw material supply chains need to be secured to limit risks of shortages.
- 3. Decarbonization requires careful capex management and balance sheet optimization.
- **4. Technological agility and operational flexibility** will be key to achieve resilience in the face of disruptions.
- 5. Decarbonization will also cause shifts in the metallics mix, with major increases expected in scrap and direct-reduced iron (DRI).

Global metallics mix forecast, metric tons

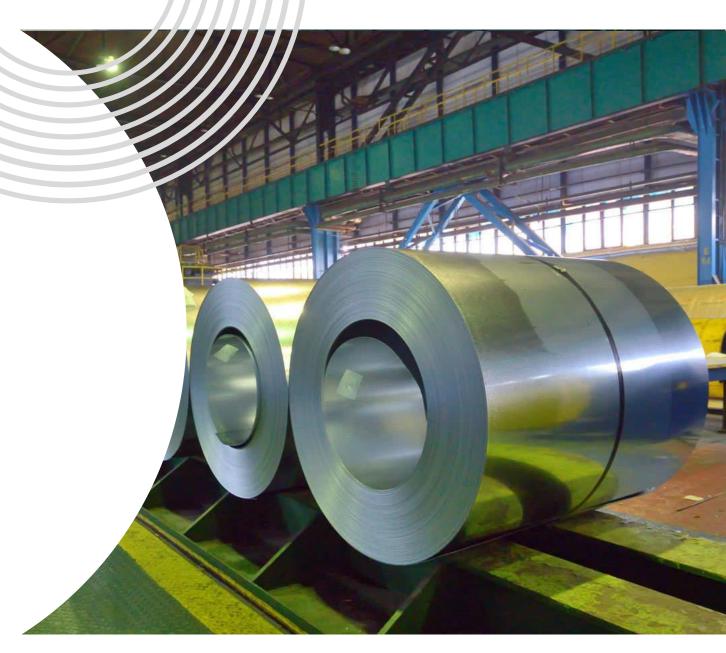


McKinsey & Company



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# **GROWTH STRATEGY**



# STRATEGY: VISION AND VALUE PILLARS

#### Vision:

- > To be the region's steel and building materials champion
  - > To deliver value to our shareholders
- > To invest in innovation enhancing customers possibilities
- > To lead from the front towards a sustainable and circular economy

Maximize Current Business Value Diversify Product Portfolio Integrated Iron
Ore Value Chain

## Develop and leverage Green Steel footprint







# STRATEGY: MAXIMIZE CURRENT BUSINESS VALUE



A vivid example of this Value Pillar is the Namaa' project:

- Namaa' is part of a business transformation process which consolidates all our business improvement ideas (operational and commercial) into one platform that can be controlled and monitored.
- This initiative, which is driven by suggestions and proposals from our workforce, is adding real value to the business, creating clearly documented and monitored links between departments to ultimately deliver commercial benefits.
- The objective of this project is to increase competitiveness and deliver a sustainable EBITDA uplift

The Namaa' cost reduction and transformation program, launched in 2021, contributed around AED 400 million to the Group's EBITDA in FY 2022

**2022 EBITDA** AED **1.2bn** +51% YoY

#### Case Study: Namaa' Sustainability Projects in 2022

In 2022, 23 initiatives were related to sustainability with an estimated savings of USD 27 million at stages L3, L4 and L5 of the stage gate process. Examples:

- L3: Waste Heat Recovery Project for the Al Ain Cement Plant // Utilizing waste heat to generate 13-15 MW of power
- L4: Electrode Coating System to reduce the consumption of Graphite Electrodes and enhance productivity
- L5: Partial replacement (20-25%) of Fe-Si-Mn bulk material with Fe-Si-Mn to reduce the conversion costs in our melt-shops.



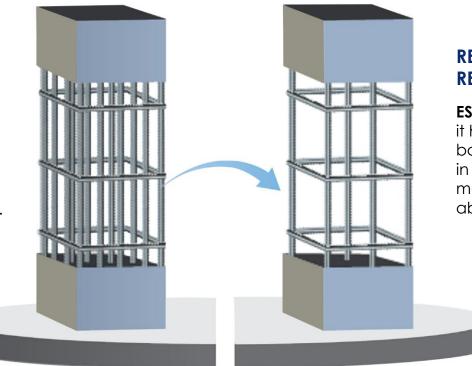
# ES600: AN EXAMPLE OF PRODUCT DIVERSIFICATION

**ES600** is our new product, a type of rebar with a higher tensile to Yield strength ratio, meaning higher durability.

**ES600** promotes sustainability in construction by reducing steel usage (by 18-24%) and, consequently, reducing concrete usage.

Lower usage of building materials leads to **reduced logistics** movements by trucks, thereby reducing the carbon footprint further.

On average, **ES600** reduces about **1 ton of CO2 emission per floor** in tower construction. If a 40-storey tower is constructed, about 40t of CO2 emission is reduced.



# REDUCTION IN REBAR CONGESTION

**ES600** is a designer's delight as it helps reduce the number of bars and/or the size of rebars, in any structure, while maintaining the load bearing ability of the element.



# STRATEGY: INTEGRATED IRON ORE VALUE CHAIN

EMSTEEL has partnered with ITOCHU and JFE Steel to carry out feasibility studies to consider the construction of a ferrous raw material production facility in Abu Dhabi.



#### **Envisioned split of mandates**

**ITOCHU**: sourcing high-grade iron ore through established trading network

**EMSTEEL:** production of ferrous raw material, capitalizing on vast DRI and CCUS experience

(potential future transition from gas to hydrogen)

**JFE Steel:** conversion of the ferrous raw material into steel in Japan





| TYO: 8001   | Subsidiary of JFE Holdings, Inc. – TYO: 5411  |
|---|---|
| One of the largest Japanese corporations engaged in trading, textiles, machinery, metals & mining, etc. | Leading steel manufacturer in Japan, producing wide range of steel products including sheets, pipes, tubes & bars, etc. |
| Employees: ~100k (incl. subsidiaries)   | Employees: ~46k   |





## **BOARD OF DIRECTORS**



**Hamad Abdulla Mohamed AlShorafa** Al Hammadi

#### **CHAIRMAN**

Al Hammadi brings a wealth of expertise in the energy, utilities, and industrial sectors to the Group.

At ADQ, he manages a \$70bn portfolio, including flagship companies such as TAQA and ENEC.

Prior to this, Al Hammadi managed a \$220bn portfolio of more than 90 companies at Mubadala.



**Jamal Salem** Al Dhaheri

#### VICE CHAIRMAN

Al Dhaheri has more than 25 years of experience in management positions across key economic sectors.

He currently sits as the CEO of Abu Dhabi Airports.



Eng. Saeed Ghumran Al Remeithi

#### **BOARD MEMBER GROUP CEO**

Al Remeithi has extensive experience spannina over 20 years in the steel manufacturing sector.

He has been instrumental in growing Emirates Steel Arkan's manufacturing capability & product range, expanding exports to 60+ global markets.

Al Remeithi started his career at SENAAT before joining Emirates Steel in 2002.



**Nabeel Qadir** 

#### **BOARD MEMBER**

Qadir is a seasoned investment professional with 19 years of buyside and sell-side experience in portfolio management,

He has further been involved in M&A and equity research across North America, Europe, MENA & Asia.



Abdulaziz Abdulla Ismail Mohamed Al Hajri

#### **BOARD MEMBER**

Al Hajri has over 33 vears of experience with ADNOC and its group of companies.

Al Hairi also currently serves as a board member at ADNOC Distribution, Adnoc Refining and Borouge.



Fatima Abdulla **Mohamed Sharif** Abdulla Al Fahim

#### **BOARD MEMBER**

Al Fahim has an extensive experience within the metals and mining sector.

She is currently the senior vice president within the industrials team at the Mubadala Investment Company.



Farah Abdulla **Mohamed Ali** Al Mazrui

#### **BOARD MEMBER**

Al Mazrui is currently the Head of Investments for Aliph Capital, where she is focused on helping traditional businesses transition to a tech enabled future.

She has over a decade of experience in the asset management industry at several leading investment institutions.

# EXECUTIVE COMMITTEE



Eng. Saeed Ghumran Al Remeithi

**GROUP CEO** 

Al Remeithi has over 20 vears of experience in the steel manufacturina sector.

He has been instrumental in growing Emirates Steel Arkan's manufacturina capability and product range while expanding its exports to 70+ global markets.

Al Remeithi started his career at SENAAT before joining Emirates Steel in 2002.



Stephen J Pope

**GROUP CFO** 

Pope brings a wealth of experience spannina 37 years in the professional services and industrial sectors.

Prior to joining Emirates Steel, he was a partner at KPMG's Abu Dhabi office, managing audit and corporate finance engagements for clients in the industrial. oil and gas and financial services sectors.



**Jasem Mohamed** Al Khateri

**GROUP CHIEF HUMAN** CAPITAL OFFICER

Al Khateri brings 21 years of professional experience to his role and holds notable expertise in strategic planning management.

Prior to joining Emirates Steel, he served as Director of Human Resources at the Department of Economic Development in Abu Dhabi.



Eng. Saeed Khalfan Al Ghafri

**CEO. EMIRATES STEEL** 

Al Ghafri brings to his role more than 17 years of industry and executive managerial experience.

Prior to this. Al Ghafri was Chief Commercial Officer and Chief Supply Chain & Planning Officer and has been a key player in Emirates Steel's establishment and key expansion projects.



Eng. Hassan Salim Shashaa

**GROUP CHIEF PROJECT OFFICER** 

Shashaa brings 40 years in the heavy industry sector experience and holds proven expertise in leading production related functions.

He is an expert in building teams to achieve set taraets and ensure sustainability.



Vladimir **Arshinov** 

#### **GROUP CHIEF TECHNOLOGY OFFICER**

Arshinov has two decades of experience in IT and digital transformation spanning over seven countries.

Former Chief Information Officer of SIJ in Slovenia.

Previously led digitization and supply chain management at United Metallurgical Company in Moscow, Russia.



Angelo Di Martino

#### **GROUP CHIEF STRATEGY** & BUSINESS DEV OFFICER

Two decades of experience in operational turnarounds, portfolio optimization, and industrial PMO leadership.

Former Head of CEO & Strategy Office at ArcelorMittal Italy.

Held various positions at McKinsev & Co., Amazon, and Procter & Gamble.



Saeed Al Dhaheri

#### CEO & VP COMMERCIAL. **BUILDING MATERIALS**

Nearly 20 years' experience in corporate growth strategy development.

Held numerous senior positions at Arkan **Building Materials PJSC** over 16 years, including Actina General Manager and General Manager of Al Ain Cement Facility, as well as VP Projects & Assets.



# **OVERVIEW OF FY 2022 RESULTS**

#### Revenue

AED 9.5bn

+10% YoY\*

The growth of Group's Revenue was supported by efforts to diversify sources of income, driven by an expansion of Company's international footprint to 70 countries from 56 in 2021, a 25% increase

#### **EBITDA**

AED 1.2bn

+51% YoY

"Namaa" cost reduction and transformation program, launched in 2021, contributed some AED 400 million to the Group's EBITDA in FY22

#### Net Profit

AED **508m** 

**vs** AED **637m** 

FY21 Net Loss

In 2022 significant turnaround in profitability was driven by:

- Higher steel, cement and clinker selling prices;
- A tighter control on costs and enhancements in operational efficiencies;
- Low comparison base due to impairment loss of AED 750m in FY 2021

#### Net Debt

**AED 1.1bn** 

-52% YoY

Increased profitability and strict working capital control allowed a significant Net Debt reduction

LTIFR
0.05, unchanged YoY
vs. WSA\*\* average of 0.81

<sup>\*</sup> FY 2021 financial results used for comparison are calculated on a pro-forma basis, including pre-merger Emirates Steel performance
\*\*WSA = World Steel Association

# 1H 2023: RESILIENCE AGAINST MARKET CONDITIONS

#### Revenue

**AED 4.43bn** 

**+4%** YoY\*

Marginal YoY decline in Revenue is explained by high comparison base of 1H 2022 when a global supply-demand imbalance had temporarily pushed up the sales prices for the Group's products.

#### **EBITDA**

AED 612mn

+3% YoY

Enhanced efficiency levels across the Group contributed to further improvements in EBITDA, with EBITDA margin for 1H 2023 reaching 13.8% versus 12.9% in 1H 2022.

# Net Profit AED 508m Unchanged YoY

Net Profit remained almost unchanged thanks to continued stable margins despite reductions in commodity steel prices, supported by a continuing increase in the manufacture and sale of value-added products for both the domestic and export markets and bolstered by the growth in the UAE construction sector.

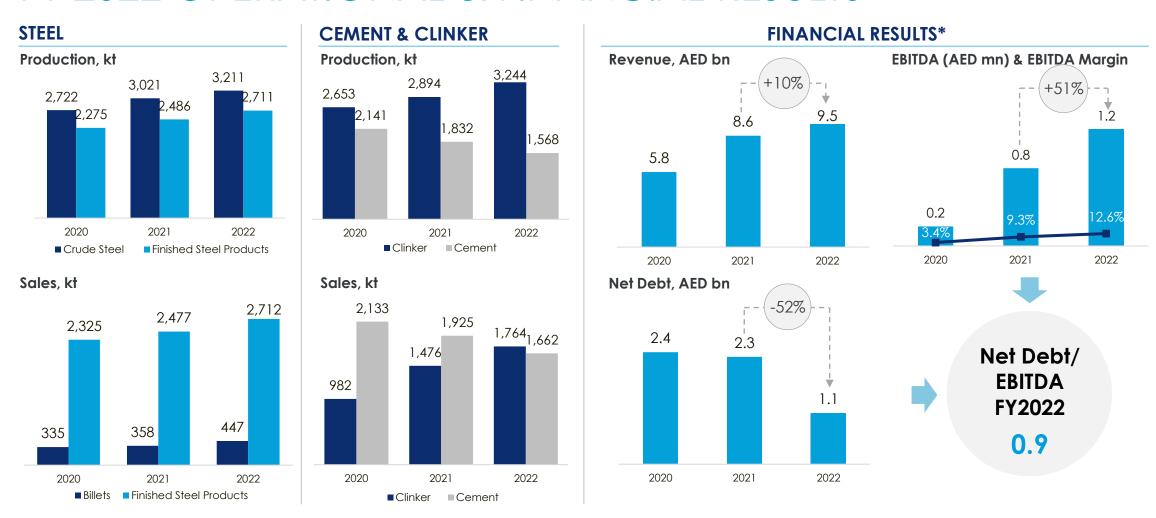
Net Debt AED 644mn -41% since Dec 2022

Profit from the main operations as well as continued attention to working capital allowed to further decrease Net Debt to EBITDA ratio as of 30 June 2023, further positioning the Group for future growth.



Net Debt/ LTM EBITDA 0.5

# FY 2022 OPERATIONAL & FINANCIAL RESULTS



<sup>\*</sup> FY 2020 and 2021 results used for comparison are calculated on a pro-forma basis, including pre-merger Emirates Steel performance



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# **APPENDIX**



# SOME OF THE PROJECTS WE ARE PROUD OF



Burj Khalifa



Sheikh Zayed Bridge



Dubai Metro



Khalifa Port



Suez Canal



Fulham Football Ground



Louvre Abu Dhabi



Yas Island



Emirates Palace



Ferrari World



AD International Airport



Guggenheim Museum

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| Assets, AED mn              | 1H23   | 2022   | 2021   |
|-----------------------------|--------|--------|--------|
| Non-current assets          |        |        |        |
| PPE                         | 6.706  | 6,904  | 7,239  |
| Goodwill                    | -      | -      | 14     |
| Right-of-use assets         | 366    | 381    | 451    |
| Other non-current assets    | 101    | 107    | 99     |
| Total non-current assets    | 7,173  | 7,392  | 7,802  |
| Current assets              |        |        |        |
| Inventories                 | 1,800  | 2,067  | 2,289  |
| Trade and other receivables | 1,778  | 1,656  | 1,637  |
| Cash and cash equivalents   | 514    | 357    | 336    |
| Total current assets        | 4,092  | 4,080  | 4,261  |
| Total assets                | 11,265 | 11,471 | 12,064 |

| Equity and Liabilities        | 1H23   | 2022   | 2021   |
|-------------------------------|--------|--------|--------|
| Net equity                    | 8,009  | 7,728  | 7,179  |
| Non-current liabilities       |        |        |        |
| Lease liabilities             | 463    | 461    | 480    |
| Provision for end of service  | 195    | 189    | 217    |
| Bank borrowings               | 68     | 135    | 270    |
| Total non-current liabilities | 725    | 785    | 967    |
| Current liabilities           |        |        |        |
| Bank borrowings               | 1,090  | 1,316  | 2,354  |
| Trade and other payables      | 1,403  | 1,610  | 1,515  |
| Loan from a related party     | 18     | 18     | 18     |
| Lease liabilities             | 19     | 14     | 31     |
| Total current liabilities     | 2,531  | 2,958  | 3,918  |
| Total liabilities             | 3,256  | 3,743  | 4,885  |
| Total equity and liabilities  | 11,265 | 11,471 | 12,064 |

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

| AED mn   | 2022    | 2021*   | 1H23    | 1H22    |
|--|---------|---------|---------|---------|
| Revenue  | 9,453   | 3,022   | 4,430   | 4,612   |
| Cost of sales                                      | (8,483) | (2,745) | (3,921) | (4,100) |
| Gross profit                                       | 969     | 277     | 509     | 511     |
| Selling and distribution expenses                  | (53)    | (51)    | (25)    | (28)    |
| General and administrative expenses                | (358)   | (163)   | (158)   | (173)   |
| Other income                                       | 28      | 8       | 3       | -       |
| Share of profit/(loss) of associates               | 8       | (23)    | 4       | 2       |
| Impairment of losses on non-financial assets (net) | -       | (750)   | -       | -       |
| Finance income                                     | 5       | -       | 4       | -       |
| Finance cost                                       | (90)    | (42)    | (56)    | (33)    |
| Profit/(loss) for the year                         | 510     | (745)   | 280     | 280     |
| Basic and diluted profit/(loss) per share (AED)    | 0.074   | (0,245) | 0.041   | 0.041   |

<sup>\*</sup> FY 2021 results are presented as published in the Financial Statement – they **don't include pre-merger Emirates Steel performance**. Merger was complete in October 2021.

# CONSOLIDATED STATEMENT OF CASH FLOWS

| AED mn   | 2022    | 2021* | 1H23  | 1H22  |
|--|---------|-------|-------|-------|
| Cash flows from operating activities                     |         |       |       |       |
| Operating cash flows before movements in working capital | 1,179   | 316   | 629   | 612   |
| Net movements in working capital                         | 303     | 513   | (84)  | 292   |
| Cash generated from operations                           | 1,482   | 829   | 545   | 904   |
| Employees' end of service benefit paid                   | (12)    | (6)   | (6)   | (7)   |
| Net cash generated from operating activities             | 1,470   | 823   | 539   | 897   |
| Net cash used in investing activities                    | (157)   | (67)  | (53)  | (103) |
| Net cash used in financing activities                    | (1,292) | (752) | (328) | (456) |
| Net increase in cash and cash equivalents                | 21      | 4     | 157   | 338   |

<sup>\*</sup> FY 2021 results are presented as published in the Financial Statement – they **don't include pre-merger Emirates Steel performance**. Merger was complete in October 2021.



# THANK YOU







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